

# MANAGEMENT (MAN)

## MAN 1005 | Logistics Management

Lecture Credit: 3

Introduces the fundamental facets of logistics in supply chain management utilizing a systems approach to: manage activities associated with traffic, logistical support, regulations, transportation, inventory management and control, warehousing, packaging, order processing, and materials handling.

## MAN 1016 | Principles of Supervision

Lecture Credit: 3

Studies the principles and techniques of supervising and motivating personnel. This course is designed for students who are interested in supervising others or for those currently in supervision. Course content focuses on the human interaction in supervision.

## MAN 1028 | Human Relations in Organizations

Lecture Credit: 3

Explores the importance of effective communication in our personal lives as well as in the world of business. Practical business applications such as employee motivation, handling customer complaints, and effectively resolving conflict in the workplace will be a major part of the curriculum.

## MAN 1060 | Entrepreneurship

Lecture Credit: 3

Teaches entrepreneurs planning skills from business concept development to the actual development of a comprehensive business plan. This practical approach includes one-on-one counseling with the instructor and professional volunteer counselors. Guest speakers are an integral part of the course. Topics include marketing strategies and tactics, profitability, human resource management, financial management and projections, innovations, and loan negotiations.

## MAN 1075 | Special Topics

Provides students with a vehicle to pursue special topics of interest in business. The content of this course is designed on an as needed basis to provide current, up-to-date information.

*Note: Special topics courses range from 0-12 credits and vary in learning type. Please see your program chair for more information about your options.*

## MAN 2000 | Human Resources Management I

Lecture Credit: 3

Provides the student with a broad overview of the contemporary issues, theories and principles used to effectively manage human resources. Topics include recruiting, hiring, compensation and benefits, training and development, employee relations and legal issues.

## MAN 2016 | Small Business Management

Lecture Credit: 3

Examines the elements necessary for the successful formation of a new small business. It is also designed to enhance the skills of those already involved in the operation of a small business. The course includes the development of a complete small business plan.

## MAN 2024 | Leadership

Lecture Credit: 3

Focuses on the leadership skills necessary to bring about change in an organization. Students learn to develop and communicate a shared vision, to empower employees, to manage conflict, to negotiate, and to develop organizations so that all are working toward common goals.

## MAN 2025 | Managerial Finance

Lecture Credit: 3

Examines the concepts and techniques used to analyze financial accounting information for managerial planning, decision-making and control. The focus of the course is on decision-making relating to the areas of budgets, forecasts, cost volume production, ROI and financial statements.

## MAN 2026 | Principles of Management

Lecture Credit: 3

Presents a survey of the principles of management. Emphasis is on the primary functions of planning, organizing, leading and controlling with a balance between the behavioral and operational approach.

## MAN 2041 | Project Management in Organizations

Lecture Credit: 3

Introduces students to the planning, implementation, and control activities of project management, including project and performance evaluation, quality control and work flow analysis. Emphasis will be on the initiating, planning, executing, controlling and closing activities of project management.

## MAN 2042 | Project Management Tools and Techniques

Lecture Credit: 3

Emphasizes project management techniques and tools wherein students will learn the necessary skills to track a project, keeping it on time and within budget. Students will apply software to solve project cases and to construct scheduling charts and reports.

## MAN 3030 | Contemporary Management

Lecture Credit: 3

Provides a broad overview of current organizational management principles, techniques, and concepts needed for managerial analysis and decision-making related to planning, organizing, leading, and controlling of organizational resources. This course also explores the evolving nature and roles of managers and leaders.

## MAN 3050 | Innovation and Change Management

Lecture Credit: 3

Provides essential skills required to navigate the dynamic and ever-evolving business environment. This course explores and applies the concepts, theories, and practical tools necessary to understand and drive organizational change, fostering adaptability and innovation within an organization.

## MAN 3060 | Operations Management

Lecture Credit: 3

Examines the planning, organization, and measurement of operations common within successful business production and service. This course emphasizes product design, supply chain management, quality control, inventory management, and planning.

## MAN 4030 | Organizational Leadership

Lecture Credit: 3

Explores leadership development through foundational theories, along with development and applications of effective leadership principles and skills. This course covers motivation, group dynamics, conflict resolution, power/politics, communication, and organizational change and development. This course emphasizes a personal leadership development plan toward becoming an effective leader in the organization.

## MAN 4040 | Strategic Management

Lecture Credit: 3

Applies strategic thinking and development and implementation strategies for businesses with a domestic and global perspective. This course combines fundamentals from accounting, marketing, finance and management, operations, and management information systems to analyze information and make strategic decisions and plans.

## MAN 4060 | Human Resources and Supervisory Management

Lecture Credit: 3

Establishes the foundational knowledge and skills required to effectively manage personnel, foster a productive work environment, and handle various human resource functions within an organization. The course explores applications of the key principles, best practices, and legal aspects of Human Resources (HR) and supervisory management.